



DATASHEET

Inoapps Software Asset Management

Validate license compliance. Optimize your Oracle estate. Avoid big bills.

Oracle software licensing agreements and metrics are known to be complex, and are well known for being subject to frequent change. Without exception, Oracle Applications, Technology and Cloud Programs must be managed correctly otherwise they can, and often do, represent risk.

To help harness the power, control and the extensive reach of Oracle programs, a proactive approach to Software Asset Management (SAM) is essential. Software Asset Management is fundamental to successful procurement, deployment, utilization and operational management of Oracle software programs.

As a certified Oracle License Management Services (LMS) partner, Inoapps has a proven track record in ensuring clients maximize their Oracle Program assets and investments, while at the same time providing an intuitive, proactive and dedicated approach to license compliance and cost management.

Does any of this sound familiar?

You may over time have procured licenses under a variety of terms, metrics and conditions, all of which are impacted by hardware refreshes and changing virtualization platforms. Knowing this, it's easy to see how, without proper Software Asset Management, your organization can drift into potentially costly non-compliance with Oracle's licensing regulations.

With Oracle Universal Credits, it's easy to lose track of consumption, and once your credits are exhausted, the only alternative is to procure more as unbudgeted spend. Understanding how your Oracle Cloud subscription is being used, on what technology, and at what rate, is paramount to ensuring you stay within your allocation.

With Software as a Service (SaaS), because of the way the metrics are defined when purchasing subscription users, it's very easy to allocate a role to a user that they won't be using. However, the Cloud Dashboard in SaaS will record them as requiring a subscription.

Am I at risk?

Your organization could be at risk if you:

- Moved to a Universal Credit cloud subscription model
- Moved to a clustered or virtualized environment
- Recently upgraded, refreshed or changed your IT hardware or architecture
- Implemented new software products or options
- Materially increased or decreased the size of your workforce
- Made changes to your business structure following an acquisition, merger or divestiture
- Operate an assortment of license metrics
- Migrated to a cloud platform using BYOL licenses
- Use Oracle to backend an Independent Software Vendor (ISV) application

Why use the Inoapps SAM service

01



Lower risk

Inoapps is an LMS accredited partner, which means we use the same auditing metrics and practices Oracle does. Our Oracle licensing experts will continuously review your software environment and mitigate areas at risk of non-compliance, reducing audit and legal exposure.

02



Reduce costs

There is no need to invest in expensive SAM tools. We take care of everything. Providing both technology and an in-house team, we can drive your costs down by effectively managing your software assets.

03

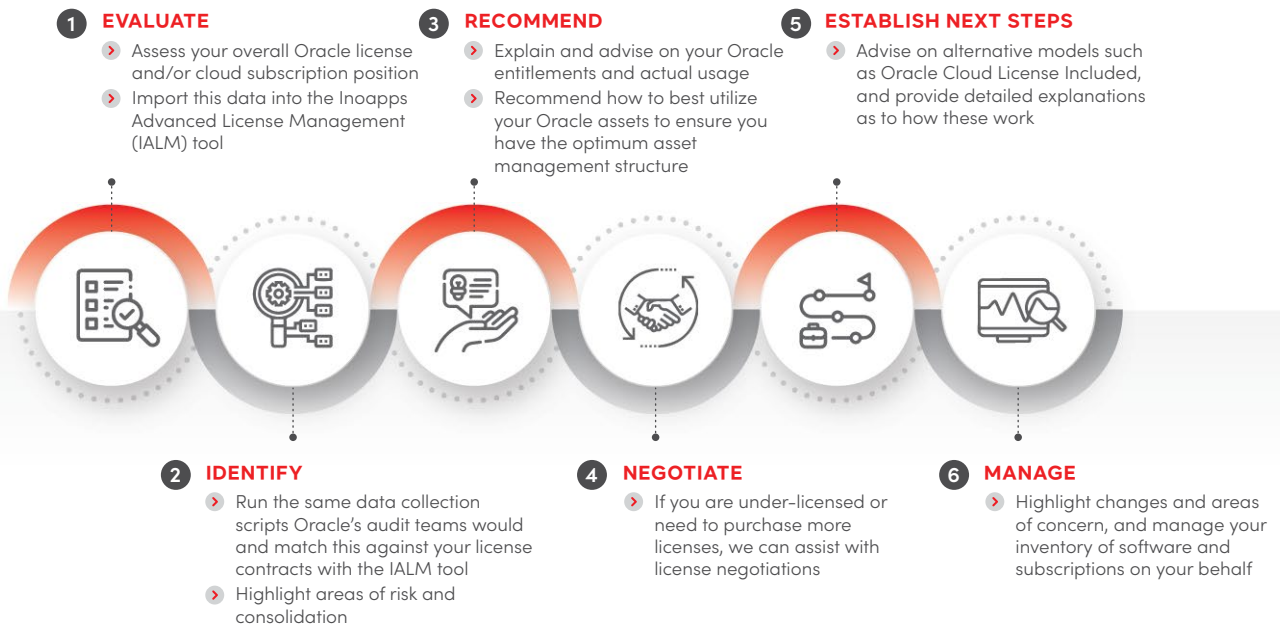


Save time

We provide complete visibility into your software environment. With our SAM service, you can spend less time analyzing and managing data, and more time acting on insights.

How do we work with you?

The service includes an initial assessment of your Oracle license and subscription grants, contracts and support arrangements. When performing analysis of your Oracle entitlements, deployment practices, and utilization, we:



Our SAM service includes:

Keeping track of the level of usage of Oracle software deployed

- Work with you to model desired changes and ensure compliance upfront
- Maintain the inventory of contracts and deployments to account for purchases, changes to support renewals or additional system usage
- Provide a regular report explaining changes made by Oracle in their licensing model
- Notify you of changes that impact compliance
- Baseline and maximize your Oracle investment

Monitoring future requirements and making recommendations

- Answering questions on aspects of Oracle licensing and Cloud subscriptions
- Ensure that the correct licences and Cloud subscriptions are always maintained and provide guidance on requirements for any new projects



Monitoring changes to applications and architectures

- Addition of new users
- Review of roles assigned to users
- Archiving of users such as people who have left the business
- Hardware refreshes
- Review and consider alternative Oracle metrics (on-premises to cloud or migration from BYOL to License Included)

Reviewing support renewals and Oracle Cloud updates

- Examining support renewals as they come through and ensuring they are accurate
- Comparing with existing usage
- Recommend any changes in technology that would be beneficial, or cancellations that can save costs
- Review Cloud subscription usage
- Test the user profile set up against roles

At Inoapps, we're always here to talk tech. Why not contact askinoapps@inoapps.com for a 30-minute discussion to find out where you can cut costs and get more from your infrastructure with an Inoapps Software Asset Optimization assessment?

Inoapps Technology Optimization

With unrivalled Oracle technology platform expertise, Inoapps can cut through the complexity to ensure you are maximizing spend, performance, resilience and security of the Oracle technology and infrastructure you run and rely on.

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