



## Inoapps' Software Asset Management Service (SAM) & Cloud Subscription Review

### Test Licence Compliance. Avoid Big Bills. Optimise Your Estate.

Oracle software licensing agreements and metrics are known to be complex and are subject to frequent change. Cloud subscriptions, in particular Universal Credits, have helped ease the burden of software management, but at the same time have introduced a different level of complexity for users to understand.

#### For Example:

- ✓ You may have procured software licences under a variety of terms & conditions over time, using several different metrics. Knowing this, it's easy to see how, without proper Software Asset Management, your organisation can quickly drift into non-compliance with Oracle's licensing regulations, which can be costly.
- ✓ With Oracle's Universal Credits it's easy to lose track of your usage, until you have used all your credits and are asked to purchase more. Understanding how the Cloud subscription is being used within your business and on what technology is paramount to ensuring you stay within your allocation of Universal Credits.
- ✓ With SaaS, because of the way the metrics are defined when purchasing subscription users, it's very easy to allocate a role to a user that they won't be using. However, the Cloud Dashboard in SaaS will record them as requiring a subscription.

### Am I at Risk?

Your organisation could be at risk if you identify with any of the following:

- ✓ Upgraded, refreshed or changed your IT estate or architecture recently
- ✓ Made changes to your business structure following an acquisition, merger or de-merger
- ✓ Moved to a "Universal Credit" Cloud subscription model
- ✓ Operating an assortment of licence metrics
- ✓ Moved to a clustered or virtualised environment
- ✓ Using a third party platform rather than an Oracle on Oracle solution, which could incur potential excess cost due to the way Oracle calculates licence requirements
- ✓ Implemented new software products or options
- ✓ Materially increased (or decreased) the size of your workforce

### Why Use Inoapps SAM Service?



#### Lower Risk

Our Oracle licensing experts continuously review your software environment. We proactively mitigate areas at risk of non-compliance, reducing audit and legal exposure.



#### Reduce Costs

There is no need to invest in expensive SAM tools. We take care of everything. Providing both technology and an in-house team, we can drive your costs down by effectively managing your software assets.

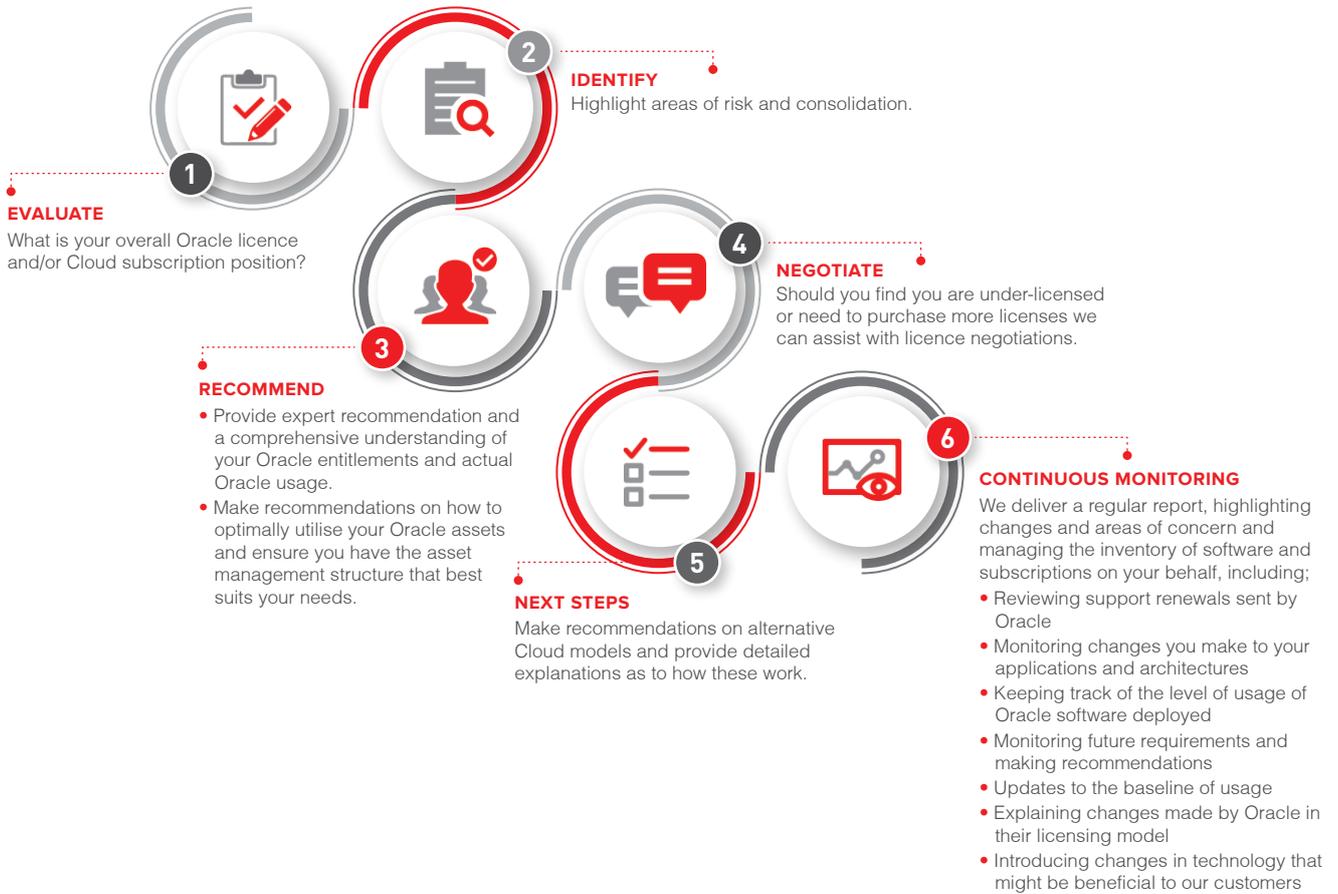


#### Save Time

We provide complete visibility into your software environment. You can spend less time analysing and managing data, freeing time you can spend acting on its insights.

## How Do We Work With You?

The service includes an initial assessment of your current Oracle licence and subscription grants, contracts and support arrangements. By performing an analysis of your Oracle entitlements, deployment practices, and utilisation, we:



## Our SAM Service to You Includes:

Keeping track of the level of usage of Oracle software deployed



- ✓ Maintaining the inventory to take account of any purchases, changes to support renewals or additional system usage
- ✓ Providing a regular report
- ✓ Holding a call to coincide with the report and to discuss findings
- ✓ Baseline and maximise your Oracle investment

Monitoring changes to Applications and Architectures



- ✓ Addition of new users
- ✓ Review of roles assigned to users
- ✓ Server commissioning or decommissioning process
- ✓ Archiving of users e.g. leavers
- ✓ Review and consider alternative Oracle metrics (On Premise to Cloud)

Monitoring future requirements and making recommendations



- ✓ Answering questions via email on aspects of Oracle licensing and Cloud subscriptions
- ✓ Ensuring that the correct licences and Cloud subscriptions are always maintained and providing guidance on requirements for any new projects

Reviewing support renewals and Cloud updates sent by Oracle



- ✓ Examining support renewals as they come through and ensuring they are accurate
- ✓ Comparing with existing usage
- ✓ Recommending any changes or cancellations which may save costs
- ✓ Reviewing Cloud subscription usage
- ✓ Testing the user profile set up against roles

## Why Inoapps?



**SOC 2**  
certified



**Highly experienced Technology Team,** led by our CTO, Oracle ACE James Anthony



Clients range from 1 instance to **300+** global instances

Get in touch to find out more.